



GUJARAT PORT AND LOGISTICS COMPANY LIMITED

CIN [U63010GJ2020PLC112471](#)

[GSFC, Fertilizernagar Vadodara & GIFT City, Gandhinagar](#)

APPLICATIONS ARE INVITED FOR CONTRACTUAL POSITIONS

Gujarat Port and Logistics Company Limited (GPLCL), a subsidiary of the Gujarat State Fertilizers & Chemicals Limited, is engaged in developing logistics facilities and related infrastructure across the state of Gujarat. We invite applications from experienced professionals for the following positions on a contractual basis:

- Chief Executive Officer
- Chief Finance Officer
- Company Secretary
- Business Development Coordinator
- Digital Projects
- Land Coordinator

Interested candidates are encouraged to apply by visiting the "**Career Section**" of <https://gmbports.org/careers>. Alternatively, you may send your application along with your CV to gplcl@gmbports.in with subject line: Application for Position of "Position Applied for" - "Name of Applicant". Example: *Application for Position of Chief Executive Officer - Your Complete Name*. Applications must be submitted on or before **30/05/2025**.

JOB TITLE	Chief Executive Officer (CEO)
GRADE	CEO
LOCATION	Corporate Office (Gandhinagar, Gujarat / Vadodara, Gujarat)
REPORTING TO	MD, BOD of GPLCL
AGE	50 – 55 years
JOB OBJECTIVE:	
<p>Steer the development of GPLCL and guide it towards sustained long-term success. Provide inspirational leadership, strategic oversight, and effective supervision to manage and control all strategic and operational dimensions of the organization.</p>	
PRIMARY RESPONSIBILITY:	
<ul style="list-style-type: none"> • Vision and Strategy: Set the vision for the company and define the overall strategy from launch to scale. Develop a strategic roadmap for GPLCL, ensuring alignment with both near- and long-term objectives. • Growth and Value: Drive growth and enhance company value. Oversee all operations and business activities to ensure outcomes are consistent with the company's strategy and mission. • Business Planning: Develop and implement business plans and strategies aimed at achieving the company's goals and objectives, particularly concerning the development and operations of logistics infrastructure and related projects. • Business Development: Identify and pursue new business opportunities and partnerships. Engage with market stakeholders to gather constant feedback. • Financial Oversight: Manage the company's financial performance, including budgeting, forecasting, and financial reporting. Develop and implement strategies to enhance revenue growth and profitability. Maintain relationships with stakeholders, including investors, partners, and clients. • Investment Decisions: Make prudent investment decisions to advance operational coverage, reach, and scalability. • Public-Private Partnerships: Drive successful public-private partnerships for the development and operation of logistics infrastructure. • Project Review: Review logistics infrastructure project master plans from both technical and commercial standpoints. • Resource Management: Manage and allocate resources effectively to ensure operational efficiency and profitability. • Operations Oversight: Oversee overall company operations, including logistics and supply chain management. 	

- **Performance Monitoring:** Set and monitor performance targets for the company and its employees.
- **Compliance:** Ensure compliance with relevant laws, regulations, and industry standards.
- **Reporting:** Report updates to the Board of Directors (BOD) and corporate stakeholders regarding progress on strategic goals.
- **Policy Enforcement:** Enforce adherence to guidelines and policies to maintain the company's integrity and ethical standards.
- **Stakeholder Relations:** Develop cordial relations with key stakeholders and partners, including other ministries, departments, and vendors.
- **Risk Management:** Identify and mitigate risks associated with the company's operations and strategic initiatives. Ensure robust risk management policies and procedures are in place.
- **Crisis Management:** Navigate difficult business situations and provide critical solutions to ensure survival and growth.
- **Industry Best Practices:** Scan the industry landscape for learning opportunities, incorporate leading practices, and devise improvement plans.
- **Leadership and Culture:** Inspire, lead, and motivate employees to develop a high-performing and engaged organization by cultivating a high-performing and agile team culture.
- **Innovation:** Cultivate a culture that promotes radical innovation, idea exchange, and two-way knowledge transfer.
- **Representation:** Champion the business and represent the company at industry events, conferences, and meetings.
- **Departmental Guidance:** Provide guidance and support to the heads/directors of departments regarding key strategic decisions.
- **Additional Duties:** Perform any other work as assigned by the Board of Directors (BOD).

KEY/ TECHNICAL AREAS OF EXPERTISE:

- An entrepreneurial mindset with outstanding organizational and leadership skills
- Strategic Orientation
- Business Acumen
- Team Building
- Value driven decision making
- Intercultural sensitivity
- Financial Acumen
- In-depth knowledge of corporate governance and general management best practices
- Mentoring & Coaching Strong understanding of laws and legal procedures

<ul style="list-style-type: none"> • Excellent communication and public speaking skills 	
DIRECT REPORTS	<ul style="list-style-type: none"> • Project Development & Project Execution Director, COO & Business Development Director, Chief Financial Officer (directors), Project Commercial Director, Company Secretary, Executive Assistant, Legal and Auditor
DESIRED QUALIFICATIONS AND EXPERIENCE	<ul style="list-style-type: none"> • Minimum of 25 years of professional experience, with at least 5 years in a C-suite position • Proven experience in leading an organization as a CEO or in an equivalent C-suite role. • Demonstrated ability to lead the development and execution of the organization's long- and short-term strategies. • Extensive experience in managing and successfully completing mega projects, particularly in logistics infrastructure, ports & maritime, or railways (freight logistics). • Experience in the digital/technology related to logistics sector is highly advantageous. • Deep knowledge of corporate governance, administration, and general management best practices. • Exceptional communication skills, including the ability to manage stakeholder and public relations effectively. • A Bachelor's degree in Technology/ Engineering/ Management/ Logistics/ Supply Chain or an equivalent discipline is required. • A Master's degree in Management or Technology is preferred. • A strong academic record from a recognized university or institution. • Relevant certifications, fellowships, or diplomas will be considered an added advantage.